Dave Schumann, General Manager
Customer Relations Group

March is here already and things are starting to pick up speed here at the Factory as we move toward Spring. Warm weather is just around the corner!
Here are some of the things we are working on:

Airstream Abroad

Airstream has appointed five new International Dealers, three in China, one in South Korea and one in Australia as part of a global expansion strategy.

Airstream will manufacture and assemble the trailers at the company's factory in Jackson Center, Ohio, but redesign the units to "fit the unique specifications of each country." Once completed, the units will be shipped abroad to independent dealers in each market.

Airstream said its three new dealers in China, located in Beijing, Shanghai and Xiamen, will service a "burgeoning population of consumers that are discovering the RV lifestyle." As China continues to grow its campground infrastructure, Airstream expects to be a brand in demand by both traditional RV'ers and collectors because of its iconic American design.

Airstream's retail expansion into South Korea and Australia allows the brand to "tap into existing RV markets and reach outdoor adventure enthusiasts looking for a well-built RV that represents the highest of quality and design." I believe Wally would be proud!

A Reminder-Windows Sticking

A question that gets asked quite often is the question of window gaskets sticking and what can I do to prevent this from happening. Several months of having your windows in the closed and locked position can lead to dirt and the resins from the rubber building up around the edge of the glass causing the glass to stick to the rubber. When trying to open a window that is stuck, never pry around the edge of the window with hard objects such as knives or screw drivers. If it won't open, take something like a credit card and insert between glass and frame starting at corner and slide along bottom towards other corner.

To prevent window gaskets from sticking, wash the window gasket with dishwasher soap to remove the dirt and resins. Once clean and dry, apply a thin coat of a product such as **303® Aerospace Protectant**. This, when performed on a regular basis, should solve the problem.

303® Aerospace Protectant also works well on main door, access compartment and Fantastic fan gaskets.

303® Aerospace Protectant.

Use Information by Specific Materials, for example it works great on:
Vinyl---Rubber---Outdoor Fabrics---Plastic---Leather

Does the cap on your Black Tank Flush keep coming out of inlet?
If it does, you may want to contact your Airstream Dealer and order an upgraded screw in plug to replace the original press fit cap.

Old style press fit cap

Replacement cap for black tank flush inlet screw in cap

Airstream Part Number 601392-01

Flying Cloud Repair Kit
Here is a kit we recently put together for the Flying Cloud Trailers.
It contains pop rivets, screw caps, putty for panels as well as a tube of Seam Fil for nicks in laminates. It also comes with an acrylic touch up pencil for touch up nicks in clear coated metal. We plan on having repair kits for other model lines in the near future.

Airstream PN: 28431W-200

Proof you can't always be funny

• There are two rules for success: (1) Don't tell everything that you know.
• "Everyone that believes in telekinesis, raise my hand."
• She criticized my apartment, so I knocked her flat.
Oh well, I'll give it another shot next month!
Have a great month and I will see you on down the road.